

Corporate M&A

The corporate practice at EC Rubio is one of the most active in our firm. We deal with mergers and acquisitions, corporate governance, corporate restructuring, foreign investment, private equity, start-ups and business expansions, joint ventures, divestitures, buy-outs, commercial contracts and day-to-day business transactions.

Since the early 1980s we have been helping multi-national corporations do business throughout Mexico in a wide variety of industries.

Our firm has spearheaded some of the most important M&A transactions nationwide in inflows of Foreign Direct Investment, advising our clients on domestic and cross-border transactions in a wide range of industries. Our clients represent nearly every segment of the industry, including media communications, hospitality, healthcare, insurance, manufacturing, retail, banking and finance, real estate development, energy, technology, among others.

The attorneys in this practice group regularly counsel clients on State and Federal corporate governance issues, with special emphasis on anti-corruption, corporate responsibility and public disclosure requirements under our domestic laws and as mandated by the U.S. Foreign Corrupt Practices Act, the UK Bribery Act 2010, Sarbanes-Oxley Act, the United Nations Convention against Corruption (UNCAC), the OECD Anti-Bribery Convention, and the Inter-American Conventions against Corruption of the Organization of American States (IACAC), as applicable to their operations in Mexico.



For decades, our M&A attorneys have regularly collaborated with US and European firms, assisting them with the Mexican component of multi-jurisdictional transactions, ensuring their smooth and timely implementation in our country. Our experience with foreign-owned industrial operations in Mexico is second to none.

6

OFFICES

covering Mexico's most important industrial regions

100

ATTORNEYS

50+

YEARS OF EXPERIENCE

Recent Relevant Matters

- Represented TE Connectivity as lead Mexican counsel on the sale of TE's broadband-networks business to CommScope. This was a \$3 billion dollar project comprising more than 50 jurisdictions.
- At the request of a Magic Circle law firm, we represented the Carlyle Group to address all Mexican law aspects of its acquisition of the 'Veritas' information management business of Symantec Corporation. This was an \$8 billion dollar transaction.
- Worked with a US-based international law firm to assist Standard Motor Products in its \$71 million dollar acquisition of General Cable Corporation's automotive ignition wire business in the United States and in Mexico.
- Acted as Mexican counsel for OMRON in the implementation of a corporate restructuring plan, resulting in: (a) the merger of the OMRON entity in charge of providing corporate, management and outsourcing services to all OMRON businesses in Mexico onto a foreign-trade regulated OMRON entity, and (b) the restructure of the resulting shareholding entity.
- Worked with a Magic Circle law firm to help Emerson purchase the Valves & Controls business of Pentair, addressing all the Mexican legal implications of transferring the Mexican operations involved in this transaction. This was a \$3.15 billion dollar acquisition.
- Represented Ardian in the Mexico portion of a worldwide acquisition of Dynamic Technologies, a global designer and manufacturer of automotive fluid-handling systems, and in the merger with Huron Inc., followed by the contracting of a working capital credit facility from a syndicate of international banks.

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